



**VERMONT
HEALTHCARE
CONSULTING**

CALL US!



802-448-0760



LOCAL INSIGHT. STRATEGIC RESULTS. STRONGER SYSTEMS.

Geographic Coverage: Nationwide
Payments: PO, P-card (micro-purchase), ACH
UEI: SE6AEELTMXJ9 **CAGE:** 14KH6
SAM Active through Aug 11, 2026

Core Competencies



Operational Strategy & Process Improvement

Lean workflows, value-stream mapping & SOPs, dashboards, OKRs, 90-day execution



Regulatory & Accreditation Compliance

Policy development, audits, readiness (HIPAA, NCQA, CMS/state regs)



Program & Project Management

PMO setup, schedules, risk & dependency management, stakeholder communications



Financial & Grant Management

Budgeting & forecasting; revenue optimization; grant strategy & writing; post-award administration, compliance (2 CFR 200)



Workforce Development & Organizational Effectiveness

Org design, leadership coaching, training, and change management



Technology Implementation & Enablement

EHR/CRM selection & configuration, implementation governance & SOPs training & change adoption, reporting/dashboards.

About Us

Vermont Healthcare Consulting (VHC) is a Vermont-based Woman-Owned Small Business serving public agencies, nonprofits, and mission-driven companies nationwide. We improve performance through operational strategy, regulatory compliance, financial & grants management, and technology implementation & enablement. With 30+ years of leadership in complex, regulated environments, we deliver clear operating models, audit-ready policies, and on-time execution.

Differentiators

- ✓ **Local insight with national scope of impact.**
- ✓ **Cost-efficient delivery via lean overhead**—senior attention without big-firm rates.
- ✓ **Flexible teaming model** with access to 100+ vetted specialists (analytics, revenue cycle, IT, compliance).
- ✓ **Proven outcomes** across public, nonprofit, and private sectors (audit-ready policies, on-time implementations, measurable performance).

Past Performance

- Secured \$5.2M HUD Youth Homelessness grant (OH); standardized processes and financial reporting (OH0776L5E072401)
- Led operations and staff alignment across 4 site dental group (VT); improved HR and QA systems.
- Managed NCQA recertification and care expansion at Gifford Medical Center (VT Blueprint for Health).
- Built a 24/7 live recovery services network; tripled staff; for (Turning Point Recovery Center).
- Secured \$1M HHS Community Project Funding—Construction (CEI52657)
- Guided transformation of 13 school-based health centers with compliance and quality enhancements (PA).

NAICS/PSC Codes

- **541611:** Admin & General Mgmt Consulting
- **541618:** Other Management Consulting Services
- **541614:** Process/Logistics Consulting Services
- **541612:** Human Resources Consulting Services
- **541690:** Other Scientific & Technical Consulting
- **541512:** Computer Systems Design Service
- **611430:** Professional & Management Dev Training
- **541613:** Marketing Consulting Services
- **R408:** Program Management/Support
- **R410:** Program Evaluation/Development
- **R499:** Other Professional Services
- **R799:** Management Support—Other
- **B506:** Special Studies/Analysis—Data
- **U008:** Training/Curriculum (or U006)
- **D399:** IT & Telecom—Other Services

Key Personnel

Name	Role	Focus Areas
Jennifer Mayhew, MPH PMP Candidate	Principal & Lead Consultant	Operations, finance, regulatory compliance; Lean & quality; grant/program management
Barbara J. Mayhew-Belatski, LICSW, LADC	Clinical & Behavioral Health Advisor	Clinical supervision; crisis & co-occurring care; program leadership
Heather F. Smith, MSN, MBA, RN	Nursing & HRO Advisor	Senior nursing leadership; strategic planning; clinical governance; workforce
Timothy M. Dodd, MS	Operations & Sales Enablement	Program launch & scale; national training; fleet operations, sales management
Tracy Dodd	Training & Org Development	Enterprise learning; onboarding; change enablement



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